Teton County Fair Board Meeting Minutes February 10, 2021 Teton County Courthouse and via Zoom

Open: The meeting was called to order at 7:05 PM by John Smaellie. Board members present were John Smaellie, Jared Bevan, Cara Olaveson, and Roger Kaufman. Others present were Tammy Sachse, Sarah Hoffman, Teton Commissioner Michael Whitfield, Lane Hillman and Hallie Poirier.

Minutes: January 20, 2021 meeting minutes were read. Cara motioned to approve, Jared seconded. All in favor.

Financial Report: FY 2021 expense budget starts at \$184,245. Year to date; \$34,875 or %19 of the budget has been spent. That leaves a balance of \$149,369. The projected Revenue for FY 2021 is \$91,000. Year to Date revenue collected is \$10,253 or %11 of the projected amount.

New Business: Sarah Hoffman read her oath and Commissioner Mike Whitfield swore her in as a Fair Board member.

Discussion items:

- A. Update: Xscapers fairgrounds rental August 14-21st (xscapers.com) Hallie updated the board that JP has offered ⅓ of their camping fees with a minimum of \$4,000 whichever is greater. They will be occupying the grounds for a total of 11 days, August 11 -22nd. The Fair Board had no objections. Hallie will send JP a contract.
- **B. Wade Kaufman with Skyliners Motorclub: Map attached.** Wade presented the Skyliners proposal for a 7 class motorbike enduro race. The fairgrounds rental schedule was reviewed and August 24-29 works best. The event will be on Sat August 28 from 10am-4pm. They will need 4-5 days to get the arena and track ready. Roger asked if the Table Top could be made of hay bales to conserve dirt. Wade agreed. Wade asked if the giant truck tires are still available, the board confirmed yes. Since the Skyliners are a non profit, the Fair Board agreed to 10% of the gate. Food trailer deposits and fees were discussed. Hallie will send Wade a contract next week. Wade and the Fair Board agreed they would like this to be an annual event.
- C. Rodeo CO Facilities Agreement review (Exhibit A): The Fair Board and Lane Hillman revisited the Rodeo Co Agreement. Discussion on rental fees took place. The current rental fee for an arena for profit event is \$400 with 10% of the gate. The board and Lane agreed to \$400 for the rental fee and \$50 for sound fee per rodeo. Lane would like the Fair Board to be responsible for watering the arena. The Rodeo Co will be responsible for arena prep and allowed to use the fairgrounds' tractor. The Fair Board agreed. A discussion took place regarding the concession sales at rodeo. John stated the Fair Board does not believe it is fiscally responsible for the Fair Board to pay for the right to sell concessions to the Rodeo Co. as the concession sales took place by hundreds of Fair Board volunteer hours. Lane stated he needs the \$400 per rodeo from concession sales and it is not negotiable.

John stated he understands that it hurts Lane's bottom line without the payment but it also hurts the Fair Board's bottom line. Lane stated that without his rodeo, the Fair Board wouldn't have the opportunity to sell the concessions and generate the revenue at all. Cara does not think the Fair Board should pay the fee, but is open to a percentage. John agreed. Jared doesn't want to pay the fee, thinks it would be a hard sell to the taxpayers and would rather let Lane handle the concessions. Roger is concerned about how we justify the cost of \$400 to the taxpayers. Roger asked Commissioner Michael Whitfield his thoughts and how the board might justify this if questioned. Commissioner Whitfield suggested the Fair Board enter into a separate seasonal contract with the Rodeo Co regarding concessions. Hallie will add this to the March agenda.

F. Fair schedule: Hallie reminded the Fair Board that there are no funds in the budget this fiscal year for producing a Fair Book. Last year the board made an agreement with Jeannette Boner of Teton Valley News that she would produce the Fair Book. Jeannette Boner has since left the paper. Hallie has requested a quote from Peak Printing as they previously produced the book for a number of years. Hallie also discussed the possibility of creating a new website to use it as a tool for advertising for Fair and updating it all together. She is requesting bids from local website designers. The Fair Board is to think on a theme for Fair 2021.

Old Business:

- A. Kitchen/BLDG status: Gneiting Drywall has done a beautiful job on the new ceiling and walls in the kitchen and salon area. Their invoice came in at his original estimate of \$600.00, taking into consideration we are a County facility and asset to the community. Hailey Chambers is going to prime and paint the new walls for her senior service project.
- B. Tarter stalls/Powder River panels: The majority of the Tarter stalls are at the fairgrounds, the remaining panels are expected anytime. Powder River panels have arrived.
- C. Playground Equipment from Victor Elementary School and Earth Day 2021 projects: A plan was made for the Fair Board to meet Saturday March 6th at 10:00am/Victor Elementary School to relocate the playground equipment.
- D. Earth Day volunteer service projects @ fairgrounds 4/22/21-4/24/21: Hallie and Jen Werlin are submitting a grant proposal to the Community Foundation of Teton Valley for a community garden at the fairgrounds. Hallie is hopeful the weather will allow for the Earth Day service projects at the fairgrounds to include creating a park area for the new playground as well as revamping the garden. Hallie and Jen will work on ideas for the garden.

Adjourn: Cara motioned to adjourn the meeting at 9:17pm, Jared seconded, all in favor.